



Vidyo[®]

Vidyo Project Management and Program Management Services (SVC-PS-PJM, SVC-PS-PGM)

We have project management down to a science to ensure that your Video Conferencing solution will be deployed expertly, on time and within budget.

Solution Deployment

- Define and communicate project objectives that are clear, useful and attainable
- Ensure successful deployment of the customer solution
- Develop a clear and complete project plan for the project
- Management and monitoring of your Vidyo solution deployment
- Provide status meetings throughout the project life cycle
- Managing the constraints of the project management triangle (cost, time, and scope) and quality

Client Advocate

- Advocates on behalf of the customer with Vidyo, working with Product Management, R&D, Support, and other Vidyo departments to address customer requests
- Ensures Client and Vidyo teams understand the customer's use cases and respond with the right quality of service
- Provides an escalation point-of-contact throughout the engagement
- Operates as a liaison at different levels (Client, Business and Technical Teams)
- A single, dedicated Vidyo point-of-contact will work with you from pre- through post-deployment

Sales Support

- Aids in complete solution design with defined Vidyo deliverables (hardware, software and services)
- Provides a client side understanding of requirements and solutions to meet those requirements
- Works with customers, partners, and 3rd party vendors to achieve solutions